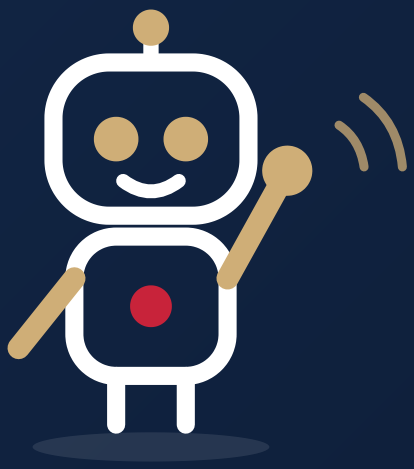
RoboticMeet

COMPANY PROFILE

Your partner for Germany and Europe

Sales · Service and repair · Spare parts and batteries



Who we are

RoboticMeet brings Chinese robotics manufacturers to customers in Germany and Europe, and stays responsible for them after the sale.

We are based in Düsseldorf and led by Dipl.-Ing. Sohrab Moobed. He has worked in the IT and communications industry for 40 years. In that time he founded franchise partnerships, organised trade fairs in Europe and Asia together with partners, and helped IT companies establish themselves in Europe.

RoboticMeet applies this experience to robotics.

40 years
of experience in IT and communications

Düsseldorf
in the centre of Germany's largest industrial region

3 languages
German, English and Chinese on our website and in our documents

What we do for manufacturers

Sales
Market entry in Germany and Europe. Customer contact, offers and negotiations in German.

Service and repair
Repair and maintenance in Germany. Your customers do not send robots back to China.

Spare parts and batteries
Local stock of spare parts, wear parts, accessories and batteries for short delivery times.

Customer care
One contact for your customers for questions, set-up and service cases.

Why Germany, and why Düsseldorf

Germany is the largest robotics market in Europe, and German customers buy from suppliers they can reach locally.

Local service decides the sale
Business customers expect a contact in German, repair in the country and spare parts within days.

In the centre of the market
Düsseldorf is the capital of North Rhine-Westphalia, Germany's most populous state and one of its main industrial regions.

A strong link to China
Düsseldorf has one of the largest Chinese business communities in Germany and an international airport.

Trade fair city
International fairs such as MEDICA and EuroShop take place here.

How a cooperation starts

1

Meeting
We meet at CHTF in Shenzhen or online and learn your products and your plans for Europe.

2

Check
Together we check what the German market needs: CE marking, documents, battery transport papers and prices.

3

Start
Demonstration units and a first stock of spare parts come to Düsseldorf. We present your products to customers.

4

Growth
Sales, service and repair run through RoboticMeet. You receive regular reports on customers and the market.

What we look for in a partner

We look for manufacturers who want a long-term presence in Europe, not a single shipment.

- Products that are ready for sale, with CE marking or a plan to obtain it
- Technical documents and training, so that we can repair your products in Germany
- Reliable supply of spare parts and batteries
- One fixed contact person for RoboticMeet

RoboticMeet UG

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